

## 5 Step Plan to

# Network like your



# depends on it

Follow these steps to turn your networking into your net-worth!

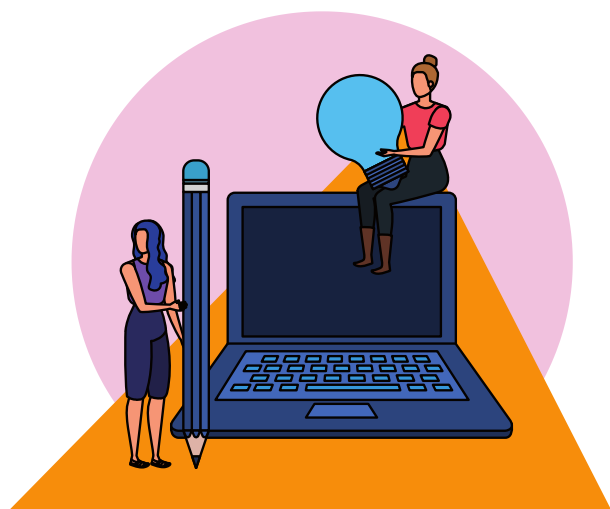


## Choose Wisely

Select the how many times a month you plan to network. **Be very selective** about which networking events that you attend. Mix business with pleasure making certain that you and your business are being fed.

## Buy a Journal

Purchase a journal book that you will **use for networking ONLY**. Prior to each event select two clean pages and put the details at the top of the pages (event's name, organization hosting the event, date and time). Number the page lines 1-20.



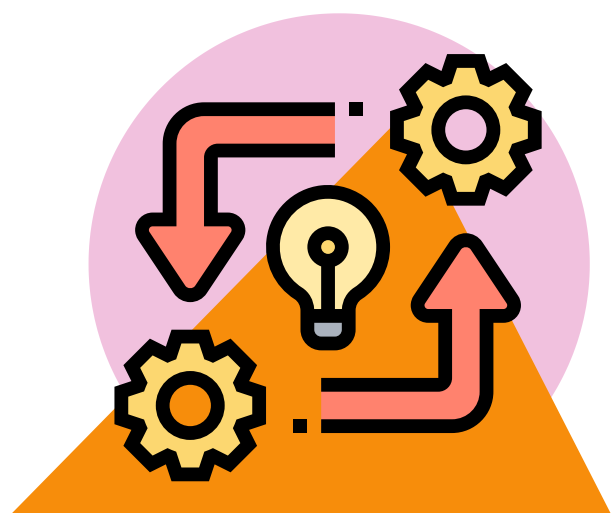
## Be Intentional

Use the first page for your **HOT** contacts and the second page for your warm contacts. Next to each number write the details about each person (name, company, email, phone number, website, **1 memorable item** and why you want to connect with them.)

\*If the events gives you a copy of the attendee list, simply use a highlighter!

## List them

Email still works but be careful to ask permission before adding them to your lists. If the event is a zoom meeting this is pretty easy. Create a **short greeting and ask statement** that includes your **FREE** giveaway item. Send each of your hot and warm contacts a private chat using your statement .



## Follow-Up

Finish off by doing what you said you would you do, **FOLLOW-UP!** Schedule a virtual coffee chat. **ASK** how you can help them. Then repeat these steps again and again!

"People may not remember exactly what you said but they will **Never Forget** how you made them feel."

- Dr. Maya Angelou

*Every Woman Needs a Girlfriend!*

[www.LeagueofGirlfriends.com](http://www.LeagueofGirlfriends.com)